## **ADDENDUM**

Sr. No.	Page No.	Clause No.	Tender condition	Bidder Queries	Clarifications
1	4	NIOT	NOTICE INVITING ONLINE TENDERS  Estimate Cost put to tender Rs.52,41,85,000/- (Exclusive of GST)	We humbly submit that the SOP by MOS aims to encourage "Make In India". However, the Tender in its present budgetary estimate which is very low does not allow the Bidders to offer vessels to be built in India. We are of the opinion that Budgetary estimate should facilitate participation of vessels to be newly constructed. Request you to kindly revise the budgetary estimate.	Tender condition prevails
2	12	1.10	1.10. TENDER VALIDITY  The tender shall remain valid for acceptance for a period of 180 days from the date fixed for opening of Technical Bid. MPT reserves their right to extend the period of validity for a specific time. The request and the response, there to, shall be made in writing by post or by Fax/E-mail. However, in the event of the Bidder agreeing to the request, he shall not be permitted to modify his tender. In the event of the Bidder is agreeing to the extension, the Biddershall correspondingly extend the validity of the tender suitably against this Tender.		
3	5	Security Denosit		i) We request that the Contractor shall be given an option to either provide a PBG with seven years+ 6month validity or a PBG renewable on annual basis with six months claim period. Kindly	will be the

		Bank except Co-operative Bank having its Branch at	confirm.	bidder to ensure that
		Vasco-da-Gama or Mormugao, Goa and validity for		the BG remains valid
		period of seven years with additional claim period of	(ii)Considering the resurgence in covid cases and the complexity	throughout the
		six months.	in the process of issuance of PBG at local branch in Goa, we	contract period and a
		Clause 3.14; SECURITY DEPOSIT/	request that the successful Bidder shall be allowed to arrange a	further period of six
31	3.14		PBG from their Banker in their respective cities. Many of the	months beyond the
		This Security Deposit will be converted to	other Major Ports such as Chennai Port allow such practice.	completion of
			Kindly confirm your acceptance.	contract.
		Performance Guarantee for a period of seven years.		Bank issuing bank
		BG shall be valid for 12 months with claim period of		guarantee shall be
		6 months and shall be renewed every year for a		Nationalised bank
		period of 7 years.		and shall have its
				branch at Vasco –
				da- Gama or
				Mormugao.

	1	Т		T	T
4	22	SECTION	Year of Built: Tug should not be more than 13 years of	We wish to humbly submit at this point of time, there are hardly	
		-II	age at the time of commencement of contract workat	any muan nag vesseis maggen berbie 15.01.211 are available m	budgetary quotation
		OUTLINE	MPT. (Year of built to be determined based on month	the Indian Market meeting requirement of this render. It is	was sought for tug of
		SPECIFIC-	and year of built mentioned in class certificate of the	therefore for wider participation in the tender, we request that	
		ATIONS	,		F =
			tug.)	age criteria to be relaxed to 18 years which was followed in the	commencement of
				recent tender by haidia dock complex with a caveat that the	contract work at
				kontractor must replace the tug prior she crosses 20 years age	MPT.
					Therefore, Tender
				We request you to kindly consider the same	condition prevails.
					However, following
					option is also
					available for
					bidding :
					// n a l · · · l · //
					"Make in India"
					tug in accordance
					with ASTDS. In case
					bidder is not in a position to provide
					Indian built tug,
					then bidder granted
					the option of
					offering an
					alternate tug
					meeting the
					operational
					requirements of the
					Port, on the
					condition that the

## **ADDENDUM**

	1	1		T	1
					tug initially offered
					is substituted with
					an Indian built tug
					as per the ASTDS
					not later than 18
					months from the
					date of
					commencement of
					the charter.
					Age of alternate tug
					meeting the
					operational
					requirements of
					the Port should not
					cross 20 years
					during the
					engagement.
5	6	NIOT	NIOT; Bid Validity	We understand that Bid validity period is counted from the last	Bid validity is 180
			180 days from last date fixed for receiving the tender.	date of Bid submission. Kindly confirm.	days from the date of
					technical bid opening.
	12	ITT	Clause 1.10 TENDER VALIDITY	In some cases date of technical bid opening is delayed and the	
		1.10	The tender shall remain valid for acceptance for a	date may not be the same date as the last date of bid	
			period of 180 days from the date fixed for opening	submission. It is important for the Bidder to know a confirmed	
			of Technical Bid. MPT reserves their right to	date towards its bid validity.	
			extend the period of validity for a specific time.		

6 5	NIC Qualit ing Criter	The Bidder should having Average Annual Financial Turnover during the last Three (03) years ending 31st March 2021 should be at least Rs. 2,24,65,071/ Auditors report in original certified by CA or statutory auditors, for the years 2018-19, 2019-20 and 2020-21 including relevant P/L a/c and balance sheet shall be	Accountant only. Kindly confirm.  We further understand that Bidders shall submit a Financial Turn Over certificate issued by a Chartered Accountant in	audited reports, P & L and Balance sheet shall be duly certified by Chartered Accountant or Statutory Auditors
1.	4 ITT		support of its average financial turnover qualification. Kindly confirm.	in original.

7	7 [	5 NIOT	NIOT; MINIMUM ELIGIBILITY CRITERIA(MEC);	A) We have noticed that Pre-Qualification Criteria	
		Qualify-	1. The Bidder should having Average Annual	requirements have been significantly diluted and are not in line	Tender Condition Prevails. However,
		ing	Financial Turnover during the last Three (03) years	with the CVC stipulated guidelines which are followed by all	Security Deposit/
		Criteria	ending 31st March 2021 should be at least Rs.	other Major Ports such as Paradip Port, Vizag Port, Kamrajar	
			2,24,65,071/ Auditors report in original certified by	Port,Chennai Port, Cochin Port, NMPT, MbPT, JNPT etc.	Gurarantee shall be
			CA or statutory auditors, for the years 2018-19,	The prequalification criteria is always based on the Total	three percent (3%)
			2019-20 and 2020-21 including relevant P/L a/c and	estimated contract value not on annual estimated contract	of <b>annual contract value</b> in the form of
			balance sheet shall be furnished.	value.	Demand Draft or
				You are aware sir that the intention of financial criteria and	
			2. Bidder should have experience and successfully	experience criteria are to select the credible Tug operators who	
			completed / completed portion of ongoing works	can deliver critical service deliverables such as	Bank having its
			similar works i.e. owning/operating and/or manning	a. Timely delivery of tug	Branch at Vasco-da- Gama or
			Harbour tugs/Supply vessels /Anchor handling	b. Meeting day to day operational expenses which	Mormugao, Goa in
			Tugs/Ocean going tugs during last seven years upto	includes crew expenses, regular repair and maintenance,	
			due date of submission of the tender as follows:	breakdown repairs etc	Financial Advisor &
			a) One similar completed work of contract value not	c. Uninterrupted service provision at the Port by handling	Chief Accounts
			less than Rs.5,99,06,856/- (or)	exigencies insides/ outside port limits, mobilizing	Officer, MPT, payable at Vasco,
			b) Two similar completed works of contract value	additional resources such as substitute tug within short	Goa.
			notless than Rs.4,49,30,142/- each (or)	notice and invest in training and retaining manpower for	
			c) Three similar completed works of contract value	smooth operations.	
			not less than Rs. 2,99,53,428/- each		
			Similar works – means Owning/operating and/or	Further, kindly appreciate the contract worth of Rs 52.42	
				crore is to be awarded to a bidder who has average financial	
				turn over for last three years is only Rs 2.24 crores. This is a	
			upto due date of submission of the tender".	gross underestimation of the roles and responsibility of the	

Note: Copies of the work order with completion

 	<u>,                                      </u>
	certificate and in case of ongoing work, performance contractor to be performed under this tender and has the
	certificate for the completed portion to satisfy the potential to risk the Port operations.
	above qualification criteria shall be furnished duly
	attested by Notary Public. Experience of having successfully completed / completed portion of successfully completed portion of successfully completed portion of successfully completed portion of successful completed portion of succ
	successfully completed / completed portion of linked to total contract value
	ongoing works. Incase no work completion certificate linked to total contract value.
	issued than TDS certificate, work orders copy,invoices Therefore, We request you to kindly amend the clause in line
	copies can be considered to claim work experience. with other Major Ports and revise the qualification criteria
	linked to the Total contract value.
	We may also draw your attention to the sentence "Incase no
	work completion certificate issued than TDS certificate, work
	orders copy, invoices copies can be considered to claim work
	experience."
	Please note that no other Major Port accept such documents as
	they do not in any way prove successful completion /
	performance of the contract. Hence, please modify the criteria
	accordingly.

8	Additional Pre-qualification criteria	We have noticed that the following crucial clause of standard Tender Condition	on
		Major Port tug hiring tender has been removed in this Tender:	
		"The Tenderer shall possess a tug by absolute ownership or a	
		legally enforceable agreement for Charter/lease/ purchase to	
		be submitted at the time of bid submission and not on the date	
		of opening the price bid".	
		The above clause is very important to establish that the Bidder is	
		the rightful owner or he has the requisite authority to bid with	
		the tug offered by him under this tender. It is otherwise difficult	
		for the Port to ascertain if the evaluated tug will be available to	
		the Port post bid award and increases the risk of retender and	
		timely availability of the tug.	
		This is a compulsory clause in all the Major port tug hiring	
		tenders. This forms part of Pre Qualification criteria. Kindly	
		include the same.	

	15		Clause 1 12 (:) Test of Deep such services	M/a condensational that fall accions de accesso for a contrata to a cont	Tandanas dura
9	15	ITT	Clause 1.13 (i) Test of Responsiveness	We understand that following documents for are to be submitted	
		1.13	Technical specifications, drawings and other	along with Bid for the existing Tug:	prevails.
			information pertaining to the tug to be offered on	Certificate of Registry	In case tug is in the
			hire to Mormugao Port Trust should be submitted	<ul> <li>Valid Class certificate (IACS)</li> </ul>	building stage,
			along with the tender. Attested copies of all class	GA Plan	builder certificate is
			certificates, shop trial reports of machineries, builders	Latest Bollard Pull test certificate as per Tender	acceptable.
			certificate, statutory certificates issued by authorities,	Builder certificate if Class Certificate does not state	However, wrt
			Certificate of Registry duly notarized, GA plan,	Build date	consumption of fuel
			applicable technical drawings, literature and detailed	Engine Manufacturers' data/ Shop test record for Main	for main engine and
			descriptions of the tug offered, other certificate		
			needed for port operation, work procedure,		engine
			schedules and periodic maintenance records should		manufacturing data
			be submitted. Name of the tug to be disclosed. The	We request that the bids should be considered responsive in the	(shop trial) shall be
			copy of Vessel Registry Certificate, initial VRC if any &	absence of all the above data at the time of technical bid	
			Builders certificate to be attached with bid	opening.	
			documents. But on award of contract, the tenderer		
			must supply the tug with specifications quoted for or		
			of better specifications at the quoted price.		
			Technical specifications, drawings and other		
			information pertaining to the tug to be offered on		
			hire to Mormugao Port Trust should be submitted		
			alongwith the tender. The name of the tug has to be disclosed.		
			to be disclosed.		

49	SCC	Clause 4.5 SPECIAL CONDITIONS OF CONTRACT (SCC)  The tender shall be accompanied by sufficient details of materials included in the offer with catalogue and sketches wherever necessary for comprehensive assessment of its merits and performance.

10 44-45 GCC 3.41	The Tug shall be delivered within 60 days from the date of issue of Letter of Acceptance /Intent in sea worthy and efficient condition and should be in possession of all necessary certificates. If the Contractor fails to deliver the tug/s in all respects	We request that a clear and fixed delivery period shall be stipulated which can be considered by all the bidders at the bidding stage and accordingly take decision whether to offer a tug which would meet the requirement.  Additional time provided at the discretion of the Port does not	
	Acceptance /Intent, liquidated damages at the rate of Rs.1,00,000/- per day or pro rata, will be levied on the Contractor for a further period of 30 days.	help the Bidders to take decision as on Bidding date.  We request that the highlighted sentence may be deleted.	
	days from the date of issue of Letter of Acceptance /Intent, the contract will be liable for termination and Security Deposit Bank Guarantee forfeited after 90 days from the date of issue of Letter of	ii) In case if the Contractor not able to deliver the vessel due to Force Majeure, then we request Port to kindly exempt contractor from the payment towards the Liquidated damage. Please confirm.  (iii) We request that LD is levied upto 30 days and beyond which the contract is to be terminated and Performance security is to be encashed.	

11	44-45		Similar tug means tug meeting the basic tender requirements and having the same bollard pull, same fuel consumption and same propulsion system. Better tug means tug meeting the basic tender requirements and having same or more bollardpull for	having the same age of the offered tug, same bollard pull, same fuel consumption and same acceptable propulsion system."	Tender condition prevails. However, propulsion system shall be any one of the propulsion system specified in the tender. Age of the substitute tug
	43	GCC 3.38	acceptable propulsion system.	same or more bollard pull for same or less fuel consumption for any of the acceptable propulsion system".  Kindly confirm the above.	shall be same or less than the age of the original offered tug at the time of replacement.
12	16	ITT 1.16	The prices quoted shall be inclusive of all taxes but excluding GST. GST shall be payable extra at applicable rates.	We request inclusion of this standard clause: "After the last date of bid submission date, if any new taxes, levies, duties imposed by the Govt. which is applicable to this contract, same shall be reimbursed by the employer on production of documentary evidence."  Kindly confirm.	Tender condition prevails. However, the prices quoted shall be inclusive of all taxes, but excluding GST which shall be paid at applicable rates.

Annexure-VII; HIRE AGREEMENT;  AGREEME  A) In the event of major breakdown of the said tug, the Port may allow replacement with a tug of similar.  A) We request that atleast 12 days for placement of substitut tug shall be provided to the contractor. Please note that timelines of 12 days for providing substitute vessel is accepted.	prevails
NT q) in the event of major breakdown of the said tug,	🚣  prevails
the Port may allow replacement with a tug of similar/better specification if the said tug is out of operation for a period longer than 07 (seven) days. The absence of the said Tug from duty for any period will result in losses of hire on pro-rata basis. If the Contractor is unable to provide a replacement tug, as stated above, the Port may provide a suitable tug at contractor's risk and cost and the "Mobilization and Demobilization" charges for which shall be borne by the Contractor.  We wish to inform you that in the tug tender of year 2020, the words "at the risk and cost of contractor" was deleted for same purpose.	a y e II d.

L4	21	TECHNICAL	SECTION -II TECHNICAL SPECIFICATIONS	i) Please note that Tug would be manned as per the SMD issued	Tender condition
		SPECIFICATI	Clause 1 (a) REQUIREMENTS	by DG shipping for harbour operations whereas operation	prevails.
		ONS	The tug is to be used predominantly within the port	outside the Port limits demands additional sea going manning	However, tug will
			limits. However in case of any emergencies or other	which is expensive and requires additional time to mobilize. We	not be sent to
			compelling requirements, the tug will have to be	also bring to your attention that operation outside Port limits	high seas but
			deployed outside port limits.	alsoattracts additional insurance premium.	may be sent to
					neighboring
	61			It might not be possible to use the Board's crew if they are found	port having
	01	AGREEM ENT	b) Services outside of the Port limits shall be as	not meeting the qualification and experience stipulated for the	common Port
			determined by the Board, including towage and	SMD for coastal voyages.	limits for which
			rescue operation as necessary (hereinafter called 'the		crew change may
			said service').	In view of above, we request that all additional costs related to	not be required.
				tug operation outside Port limits shall be compensated by the	
	63		o)In case of emergencies, inside or outside the	Port on case-to-case basis. Please confirm.	
			Port limits, the tug shall be required to assist such		
			operations. Port clearance will be arranged by the		
			Deputy Conservator when required and the		
			Contractor will accept posting of the Board's crew		
			on board the tug if required to comply with the		
			regulations.		

15	63	HIRE AGREEM ENT	Annexure-VII; HIRE AGREEMENT; s) All salvage rendered to other vessels shall be for the Board's and Contractor's equal benefit after deducting all lawful expenses including additional insurance, if any, hire paid under the agreement for time lost in the salvage and other repairs or damage and fuel consumed. No salvage shall be undertaken without the explicit orders of the Deputy Conservator. The Master of the Tug shall take all measures to secure payment of salvage, as instructed by the Deputy Conservator, who shall be the sole authority to enter into any agreement for salvage. Consent of the contractor will be obtained.	1) We request that the responsibility of the Master of the Tug to secure payment of salvage is to be deleted as he is no position to do so. Since the Port is entering in to agreement, the responsibility should be with the Port. Kindly confirm.  2) Further, should there be any salvage operation which does not involve any salvage reward to any party and Salvage job is carried out at the instruction of the Port, we request that Port shall CONFIRM that  (i) Contractor would enjoy full immunities as enjoyed by the Port Tugs while assisting in salvage operations, even if caused due to the failure of the tug, or the errors of the master / crew, also  (ii) Owners of the assisted vessel shall indemnify the Contractor for and against damages, losses, injury, death of their personnel and all third party claims  (iii) Port shall reimburse the cost of additional insurance, manning cost, if any incurred for such operations since standard insurance covers do not cover these specialized jobs.  Kindly confirm.	and 2(ii) are
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16	21	TECHNICAL	SECTION -II TECHNICAL SPECIFICATIONS Clause 2		
10		SPECIFICATI	DECTION -II TECHNICAL SPECIFICATIONS CIAUSE 2		
	33	GCC 3.17	(b) SCOPE OF WORK  All operational costs including wage, allowances, PF, victualling, insurance (personal, hull & machinery, protection & indemnity etc.) will be at owner's account. Statutory dues to be paid as applicable or else payments from bills to such extent shall be withheld. Contractor shall comply with the laws, rules and regulation and statutory requirements as applicable and also submit contribution towards Seamen's Provident fund and P & I Insurance.  Clause 3.17; Labour  k) In any case, the tenderer has to clearly specify the mode he chooses to operate the tug and is responsible to obtain all the licenses/permissions from DGS or any other statutory authorities. Contractor shall comply with the laws, rules and regulation and statutory requirements as applicable and also submit contribution towards Seamen's Provident fund and P & I Insurance.  I)Statutory dues to be paid as applicable or else payments from bills to such extent shall be withheld.	compliances such as ntract of hiring tugs sued that Contractor lation and statutory	Agreed. However, Contractor shall comply with the laws, rules and regulation and statutory requirements as applicable and also submit contribution towards Seamen's Provident fund and P&I Insurance.

17	30	IONS	SECTION -II TECHNICAL SPECIFICATIONS  dause 2 (e) SCOPE OF WORK  Security will be given to the hired tug only during agitation, strikes.	We understand that security within the Port premises is the responsibility of the Port. The contractor will not be able to make any security arrangements within the Port limits as this comes under CISF. Please confirm.	Tender condition prevails
18	24	SPECIFICATI ONS	Towing arrangement –	As you know most of the ASD tugs are equipped with both forward and aft towing Winch / tow hook. We therefore request you to please modify the clause as below in line with other Major Port Tenders:  "ASD tugs shall be equipped with forward towing winch and quick release tow hook/ winch in the aft with adequate strength for the towing operations."	Agreed.

## **ADDENDUM**

19	25	TECHNICAL	OUTLINE SPECIFICATIONS;	We draw your attention that assisting in oil spill response is a	Tender condition
		SPECIFICATI	Suitability -	specialized job and requires additional insurance cover on case	prevails.
		ONS	Tug should have provision for handling deploy	to case basis should the Tug is to be used for containment	
			support facilities to rig /lay /put the Oil spill	operations in actual spillage. We request that additional	
			Response Boom around the vessel within the Port	insurance cost shall be borne and paid by the Port and consent of	
			limits oil spill site and remove it after its operations.	the Tug owner shall be obtained prior such deployments. Kindly	
				Confirm.	
20	32	GCC	3.14 SECURITY DEPOSIT / PERFORMANCE		
		3.14	GUARANTEE		
			(iii) Forfeiture of SD: The security deposit will be	Kindly note that the forfeiture of the Security deposit cannot be	Tender Condition
			forfeited, if the contractor fails to fulfill any or all the	unilateral and that the reasons for non- performance along with	
			conditions of this contract, without any interference	the amount of loss caused, due to such non performance/ non	
			from it towards all rights of the Board to recover	compliance by the Contractor, if any should be quantified and	
			from the contractor any other amounts falling due to	communicated in advance to the Contractor.	
			the Board through non-observance/compliance by		
			the contract conditions and any of the clause		
			thereof by the contractor.		

21	36-37	GCC	Clause 3.23; INSURANCE	We bring to your kind attention that the following	Tender condition
		3.23	The contractor shall take out necessary insurance to	standardinsurance covers available to the Owner:	prevails.
			indemnify the Board against all claims arising out of	a) Hull & Machinery (H&M) and war risk insurance coverage	
			the operation of the tug while on hire at the Port of	for the Tug	
			Mormugao.	b) Protection & Indemnity (P&I) for third party liability, wreck	
				removal, pollution liabilities	
			(a) During the hire period the tug/s shall be kept	c) Workmen's compensation covering life of shore based	
			insured by Contractors at their expenses for	personnel, if any.	
			insuranceon Hull & Machinery as per Institute Time		
				As these are only insurance covers available to the Owner, we	
			Liability amended to 4/4th Collision Liability with	trust these insurance shall meet the requirement of the Port.	
			ITC-Port Risk extension dated 20.07.1987 with war	Please confirm.	
			risk. Contractors and/or insurers shall not have		
			any right of recovery or subrogation right against		
			charters on account of loss of and/or any damage to		
			the tug/s or her machinery or appurtenances		
			covered by such insurance or on account of		
			payment made to discharge claims against or		
			liabilities of tug/s or Port covered by such insurance.		
			(b)During the hire period the tug/s shall be kept		
			insured by the Contractors at their expenses against		
			protection and indemnity risks in such form as Port		
			shall in writing approve which approval shall not be		
			unreasonably withheld. Standard insurance cover to		
			cover all Port Risk. If the Contractor fails to arrange		

			and keep any of the insurances provided for under the provisions of sub-clause (b) in the manner described therein, Port shall notify Contractors whereupon Contractors shall rectify the position within seven running days.		
22	45	GCC	Clause 3.42. FACILITIES PROVIDED BY PORT	We understand that the Port shall be responsible for junction	Agreed.
		3.42	a) Free shore power shall be provided to the Tug	box near to Tug berthing area. All cables and other equipment	
				for connecting to the junction would be responsibility of	
			arrangements are not available, then tug has to	contractor.	
			make those arrangements on board to synchronize		
			with the shore power facilities available with the	In case, if shore power supply facility is not available, Tug will	
			port. Port shall provide 3-phase, 415V, 50Hz power	have to run Auxiliary Engine and the fuel will be on Ports	
			supply. Plug suitable for drawing power from the	account.	
			port provided socket point shall be arranged by the		
			contractor. If the tug runs on its Auxiliary engines due	Please confirm.	
			to his inability to adhere to aforesaid conditions,		
			then the fuel consumed shall be on Contractor's		
			account.		

23	41	GCC	Clause 3.30; DEFAULTS & TERMINATION	The assets procured for performing the contract are highly	Tandar condition
25	41			The assets procured for performing the contract are highly	
		3.30	1. Default :	capital intensive in nature and are procured exclusively for this	prevails. Delauit
			Occurrence of any one or more of the following	specified contract as the Vessel need modification specifically	If the Port feels that the services of the
			will be considered as event of default:	tomeet the tender requirements.	tug are no longer
			a) In case the completion of the work cannot be		required" is ground
				Therefore, depending on the tenure of the contract, prices	
			effected within completion period.	offered in the tender are calculated. Any reduction/early	
			b) Contractor fails to execute the terms and	termination would seriously affect the price offered by the	period.
			conditions of the contract and obligations	contractor. The Contractor not only loses revenue for the	
			under the contract within the period as	balance period but also, the daily hire rates offered by the	
			specified in the contract, or any extension	Contractor would not be viable for shorter tenure of	
			specified in the contract, or any extension	contracts. Also, the bankability of this contract is	
			granted by the Board.	adversely affected by such clause.	
			c) If the Port feels that the services of the tug		
			are no longer required.	We request that the Contract shall not be terminated for any	
				reason other than substantial breach of the Agreement and	
				Contractor's continued failure to perform/willful misconduct	
				or gross negligence.	
				In view of above we request you to kindly delete the clause "If	
				the Port feels that the services of the tug are no longer	
				required".	
				Our request as above is in line with other Major port Trusts	
				such as MbPT, NMPT, VOCPT, Chennai Port, Ennore Port, VPT,	,
				PPT, Kolkata Port trust etc.	

24	41	GCC	Clause 3.30; DEFAULTS & TERMINATION	With regard to Sub clause 1 (a), 1 (b) and Sub clause 2.	Tender condition
		3.30	1. Default	This is a tender for deployment of a tug boat for a certain	prevails. However,
			Occurrence of any one or more of the following will	period and there is no "project" or "completion of work" per se	in this clause, word
			be considered as event of default:	as the present agreement is not a works contract. Therefore,	'completion' is to
			a) In case the completion of the work cannot be	there cannot be a "completion of work" during the contract or	be read as
			effected within completion period.	extension period.	'commencement'
			b) Contractor fails to execute the terms and		and word
			conditions of the contract and obligations under	We request this clause to be entirely deleted.	'complete' is to be
			the contract within the period as specified in the		read as
			contract,or any extension granted by the Board.		'commence'.
			C) If the Port feels that the services of the tug are		
			no longer required.		
			2. Termination		
			(a) If the contractor fails to complete the subject		
			work during the contract period or extension		
			period within notice period, the work order will		
			stand cancelled, and security deposit will be		
			forfeited.		
			(b) In the event of occurrence of default as		
			mentioned in (b) above, MPT may proceed for		
			terminating the contract by way of giving 30 days		
			(termination period) notice within which time the		
			Contractor will be required to peacefully vacate		
			Port premises and remove equipment deployed by		
			them under the contract from the Port		
			premises		

25	44		PAYABLE IN CASE OF BAD WORK  The work during its progress (or) during the defect p liability period can also be inspected by the Chief can Technical Examiner (or) his authorised was	This is a tender for deployment of a tug boat for a certain period and there is no "completion of work" per se as the present agreement is not a works contract. Therefore, there cannot be a defect liability period or compensation for bad work.  In the light of the above, we request deletion of the said clause.
26	59	re-VI	BANK GURANTEE FOR PERFORMANCE  GUARANTEE/SECURITY DEPOSIT	We wish to bring to your kind attention that our principal Tender Condition Banker SBI has been insisting for addition of the below mentioned two clauses in all of their Bank Guarantees:  1) "Notwithstanding anything contained herein: a) Our liability under this Bank Guarantee shall not exceed Rs. (Rupeesonly); b) This Bank Guarantee shall be valid upto; and c) We are liable to pay the guarantee amount or any part thereof under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before(date ofexpiry of Guarantee)."

				law for the time being in force or banking practice, this guarantee shall not be assignable or transferable by the beneficiary. Notice or invocation by any person such as assignee, transferee or agent of beneficiary shall not be attained by the Bank. Any invocation of guarantee can be made only by the beneficiary directly"  We trust the above is acceptable to you.  3) Kindly delete the words  "This Guarantee shall be valid up to	
27	43	GCC 3.38	Clause 3.38. PENALTY;  (c) If the tug is inoperative or unavailable or Contractor denies the use of tug, penalty will be levied from the time and date of such in operation / unavailability as follows, in addition to non-payment of prorata hire charges from the time and date of such non-availability/ in operation the penalty charge will be as follows:  i. upto 7th day 40% of hire charges per day prorata  ii.From 8th to 15th day 60% of hire charges per day prorata  iii.From 16th onwards 100% of hire charges per day prorata	Port. Any request for extension shall be routed via Contractor.  We bring to your kind attention that the penalty rates stipulated under this clause is steep and not in line with standard tender clauses of the other Major Port Trusts. We may request you to kindly consider following rates:  i. upto 7th day 15% of hire charges per day prorata ii. From 8th to 15th day 30% of hire charges per day prorata iii. From 16th onwards 50% of hire charges per day prorata Kindly consider the above.	

28	44	GCC	Clause 3.38. PENALTY;	We request that available maintenance days/ down time shall	
		3.38	(e)If the tug is required to be dry docked as required	beallowed to be adjusted against drydock period.	Tender condition
			by Class (LRS/IRS/any other classification Society) or		prevails.
			for any other reason whatsoever, the Contractor will	In the event of drydocking period exceeds more than 15	
			be permitted to dry dock the tug/s to maintain her	days, the Contractor shall provide a substitute tug. Please	
			Class with the prior approval of Deputy Conservator.	confirm.	
			However the Dry Docking Charges will be borne by		
			the Contractor but no hire charges will be paid for	(ii) We request revision in clause (v) as follows:	
			that period and penalty will be levied as per above,		
			if applicable.	"Maintenance, repairs, dry docking, survey and	
	63	HIRE	Annexure-VII; HIRE AGREEMENT;	other requirements to keep the tug operational will be at owner's account for which one paid day per month shall be	
		AGREE	v) The Contractor is allowed paid maintenance	allowed by the Port. The monthly repair and maintenance day	
		MENT	period of 24hrs per month during the currency of	can be carried forward to the subsequent months for a	
			the contract for upkeep of the tug. The monthly	maximum period oftwelve (12) days only. The tug can	
			repair and maintenance day can be carried forward	be laid up for maintenance/repairs etc only with	
			to the subsequent months for a maximum period	the prior permission of the Deputy Conservator, except in	
			of (12) twelve days only. However, the Contractor	case of emergencies, and otherwise it won't be unreasonably withheld.	
			must take prior permission in writing of DC, before	withheld.	
			laying up the tug to carry out any maintenance work	The full one year's downtime of 12 days will be credited in the	
			(i.e. work /repairs includes dry docking / hull		
			inspection and		
			survey.		

			DC/3(18)/2021/4		
29	46	GCC	Clause 3.44; INSPECTION	(i) We request that all bollard pull tests during tenure of	Tender condition
		3.44	In case there are reasons to belief about the tugs	contract whenever required by the port will be carried out by	
			performance with regards to bollard pull, Dy.	the Contractor at Port's cost and time. However, if the tug	However, Cost
			Conservator keeps all the rights to instruct the	fails to deliver the required bollard pull / any survey, the	and time towards Bollard pull test
			Contractor to get the Bollard pull test done		shall be <b>borne by</b>
			irrespective of any time interval. Cost towards Bollard		the contractor i
			pull test shall be borne by the contractor.	Please confirm.	the tug fails to
			ANNEXURE VII- HIRE AGREEMENT		deliver the
				I) The Board reserves the right to carry out Bollard Pull	(ii) Reference to Merchant Shipping Notice No. 08 of 2013
			test of the tug at its discretion at any time during the	dated 21/02/2013	pull / any survey instructed by Dy
			currency of contract. In case Bollard pull falls below 50		Conservator when
		the pe	ton Bo	ton Bollard pull tug, Board reserves the right to impose	We understand this notification is for coastal towage
			the penalty, per day or part thereof on pro-rata basis,		to belief abou
				equivalent to 2% of the per day charter rate for each	Request deletion of this clause.
			ton or part ton loss of Bollard pull. However, if,		performance with regards to bollar
			Bollard pull falls below 45 tons, the Board reserves		pull.
			the absolute right to terminate the contract		In case bollar
			forthwith. All Bollard pull tests during tenure of contract		pull test i
			whenever required by the Board will be carried out by the		successful in suc
			contractor at his cost. However, bollard pull test will be		case, cost and
			carried out only when deemed necessary by the falling		time toward Bollard pull tes
			performance.		shall be borne b
			k) The contractor shall at his own cost carry out bollard pull		the Port.
			tests as per Merchant Shipping Notice No. 08 of 2013		
			dated 21/02/2013 and subsequent amendments.		Cost and time for
					bollard pull te

					carried out as
					per requirements
					of Merchant
					Shipping Notice
					No. 08 of 2013
					dated
					21/02/2013 shall
					be to
					Contractor's
					account.
30	36-37			We wish to state that as per recent Industry practices, Tug	Agreed
		3.23	(a) During the hire period the tug/s shall be keptinsured by	ownercovers 4/4 collision and ITC-Port Risk extension with P&I	
			Contractors at their expenses for insurance on Hull &	insurance club which is better placed to address these claims.	
			Machinery as per Institute Time Clause- Hull dated		
			01.10.1983 with 3/4th Collision Liability amended to 4/4th	Trust this is acceptable to you.	
			Collision Liability with ITC-Port Risk extension dated	•	
			20.07.1987 with war risk. Contractors and/or insurers shall		
			not have any right of recovery or subrogation right against		
			charters on account of loss of and/or any damage to the		
			tug/s or her machinery or appurtenances covered by such		
			insurance or on account of payment made to discharge		
			claims against or liabilities of tug/s or Port covered by such		
			insurance.		

31	63	HIRE	Annexure-VII; HIRE AGREEMENT  We request that the Contract shall not be terminated for any Tender condition	
	03	AGREE MENT	n) The Board has the right to terminate the contract/agreement at any time within the Hire period for reason of a breach of any conditions of contract.  We request that the contract shall not be terminated for any reason other than substantial / material breach of the terms of the contract and after providing a reasonable remedy/cure period to the contractor. If contractor fails to rectify within the cure period, contract can be terminated to any revealls.  Kindly confirm.	
32	42	GCC 3.32	Clause 3.32: Force Majeure  Neither party shall be liable for any loss, damage or delay due to any of the following force majeure events and/or conditions to the extent the party invoking force majeure is prevented or hindered from performing any or all of their obligations under the charter party, provided they have made all reasonable efforts to avoid, minimize or prevent the effect of such events or stroke or conditions:  (a) Acts of God.  (b) Any Government requisition, control, intervention requirement or interference.  (c) Any circumstances arising out of war threatened act of war or war like operation, act of terrorism,	

			<ul><li>(d) Riots, civil commotion, blockaded or embargoes.</li><li>(e) Epidemics.</li><li>(f)</li></ul>	charter party,"  2) We further request you to include 'pandemic' and 'cyclone'to the list of Force Majeure events.  Please confirm.	
			(g) (h) (i)		
33	38	3.26	In case of any disputes, both parties shall attempt to settle the dispute amicably before the commencement of arbitration by way of Conciliation through Conciliation Committee/Councils comprising of independent subject experts for resolution of the	·	_
34	38	GCC 3.27	Clause 3.27 (i); SETTLEMENT OF DISPUTES  If any dispute of difference of any settlement of kind whatsoever shall arise between the Deputy Conservator and the Contractor in connection with or arising out of the contract or the carrying out of the works (whether during	(i) The said clause is in contradiction to Clause 3.29 which lays down that any disputes between the parties shall be settled by means of Arbitration according to the	Tender condition prevails.

			within a further period of 30 days from the expiry of the first 60 days from the date of receipt of Deputy	Arbitration and Conciliation Act 1996.  (ii) The procedure set out in the clause is very lengthy and time consuming and would only delay the resolution process for various reasons.  (iii) Further, in the event of dispute between the Port and the contractor, the Deputy Conservator/ Chairman, being an interested party, cannot act as a decision makers and the ultimate decision cannot lie with an arbitrator appointed by the chairman as an element of conflict is involved which is unfair to the contractor.  In view of the above, we request that this clause be deleted entirely and the dispute resolution process be carried out in accordance with Clause 3.29 read with Clause 3.26 Amicable Settlement.	
35	40	GCC 3.28		We are of the opinion that this specific clause is applicable forWorks contract and hence, not applicable. Kindly delete this clause.	Tender condition prevails
36	40		Clause 3.29 A; ARBITRATION; Disputes if any, between MPT and the Contractor on either side as claimant thereof during the currency of the Contract or after the completion of the work or	We have summarized our concerns with the said clause as under:  (i) Please note that the dispute resolution process should be fair and equitable to both parties. Hence the matter	Tender condition prevails

abandonment thereof shall be settled in accordance with Indian Arbitration & Conciliation Act, 1996 or any statutory modification or re-enactment thereof and rules made there under and for the time being in force shall apply to arbitration proceedings under this Contract. The disputes so raised shall be referred to a Sole Arbitrator, to be appointed by Chairman/MPT. The arbitration proceeding shall take place in Goa or at Administration Building, MPT only, and the same shall be under jurisdiction of High Court of Goa. The cost towards Arbitration shall be equally shared.

cannot be resolved by an arbitrator appointed by a party to the dispute or referred to parties solely chosen by a party to the dispute.

Neither party is responsible to the other once the work is completed i.e., the agreement expires in accordance with its terms as agreed between the parties.

(iii) The High Court of Bombay exercises jurisdiction over Goa.

In view of the above, we request that the clause be modified in the following manner:

Disputes if any, between MPT and the Contractor on either side as claimant thereof during the currency of the Contract or after the completion of the work or abandonment thereof shall be settled in accordance with Indian Arbitration & Conciliation Act, 1996 or any statutory modification or reenactment thereof and rules made there under and for the time being in force shall apply to arbitration proceedings under this Contract. The disputes so raised shall be referred to a Sole Arbitrator, to be mutually appointed by both the parties Chairman/MPT. The arbitration proceeding shall take place in Goa or at Administration Building, MPT only, and the same shall be underjurisdiction of High Court of Bombay at Goa. The cost towards Arbitration shall be equally shared.

37			<u> </u>	We request that the overall liability of the Contractor shall be	
			contract	restricted to the performance Security of 3% of contract value	prevails
				provided under the contract.	
				Further, Neither party shall be liable to the other for any	
				consequential damages whatsoever arising out of or in	
				connection with the performance or non-performance of this	
				Contract, and each party shall protect, defend and indemnify	
				the other from and against all such claims arising there from.	
				Kindly confirm.	
38	5	NIOT	NIOT – Minimum Eligibility Criteria	Company incorporated in the year 2019 & having 2 years	Company
			The Bidder should having Average Annual Financial	financials and fulfilling the average turnover criteria for 2	
			Turnover during the last Three (03) years ending 31st	years shall be eligible for bidding. Please confirm.	2019 shall be
			March 2021 should be at least Rs. 2,24,65,071/	,	eligible for bidding
			Auditors report in original certified by CA or statutory		subject to fulfilling
			auditors, for the years 2018-19, 2019-20 and 2020-21		Average Annual Financial Turnover
			including relevant P/L a/c and balance sheet shall be		and experience
			furnished.		criteria as per
					Minimum Eligibility
					Criteria (MEC) .

39	18	1.21	The bidder has to submit engine manufacturer's data (shop trial) authenticating their fuel consumption at 100% MCR for both main engines and auxiliary engines.	Kindly confirm that bid will be accepted if, shop trial reports for auxiliary engine is not available butcurrent consumption report shall be submitted.	
40			Applicability of Para 6 of the Public Procurement Order dated 23.03.2012 issued by Ministry of MSMED.	Please clarify regarding applicability of Para 6 of the Public Procurement Order. Para 6 is reproduced below —  "Para 6 — Price quotation in tenders  % (1) In tender, participating micro and small enterprises quoting price within a band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprise and such Micro or Small Enterprise shall be allowed to supply 20% of total tendered value."	Not applicable for this tug hiring tender.
41	21	AL SPECIFIC ATIONS	SECTION –II TECHNICAL SPECIFICATIONS  Clause 1 (a) REQUIREMENTS The tug is to be used predominantly within the port limits. However in case of any emergencies or other compelling requirements, the tug will have to be deployed outside port limits.	Tug will be manned with Harbor Manning and therefore it is not possible to deploy the tug outside port limits. Please clarify.	Refer Sr. No.14

## **ADDENDUM**

42	22	TECHNI CAL SPECIFI CATION S 2(g)	Para (g) ILH Dues – The tug shall be liable to ILH dues on arrival but will be exempted from light and buoy dues payable to the Port.	Tug shall be exempted from ILH dues at arrival. Please confirm.	Tender condition prevails.
43	22	TECHNI CAL SPECIFI CATION S 2(h)	A joint survey will be carried out at Mormugao Port before the tug is accepted for service in the Port and on expiry of the contract, to determine its condition. On-hire to be on MPT's time and off-hire to be on owner's time. Survey charges to be borne by both the parties equally. Board will not be responsible for any damages that will be suffered by the tug due to the failure of the tug or due to the errors committed by the Master and crew of the tug.	As a standard practice the survey charges shall be borne by the Charterer i.e .Port only. Please confirm.	Tender condition prevails.
44	23	OUTLIN E SPECIFI CATION S 2(h)	GS/Fire pump should be of dual- purpose fire monitor suitable for foam and water. Remote operations from bridge. The capacity of fire pump should be of minimum 500 CuM/hr. Foam tanks shall be capable of storing at least 8.0 m3 of AFFF foam. Foam will be replenished by the board free of cost if foam is used for fire fighting ordered by Deputy Conservator/ Harbour Master.	Fire fighting foam shall be provided by the Port at its cost and expense. Please confirm.	Tender condition prevails. Also, foam shall be replaced by contractor at his cost on expiry of shelf life of foam.
45	34-35	GCC 3.18	Para 3.18 – Fair Wages	All the seamen fall under the ensuing guidelines issued by the DG Shipping for Crew wages and compliance with the same will be carried out. Please confirm.	Tender condition prevails.
46	41	GCC 3.30	If the Port feels that the services of the tug are no longer required.	Please appreciate that bidder is pooling all its resources and rates are being quoted considering the duration of the Contract.  Moreover, bidder is subject to comply with Make in India Guidelines and hence termination of the contract	Refer Sr. No. 23

	3	GCC 3.41	The Tug shall be delivered within 60 days from the date of issue of Letter of Acceptance /Intent in sea worthy and efficient condition and should be in possession of all necessary certificates. If the Contractor fails to deliver the tug/s in all respects within 60 days from the date of issue of Letter of Acceptance /Intent, liquidated damages at the rate of Rs.1,00,000/- per day or pro rata, will be levied on the	Budgetary of this tender is based on Rs. 2,05,000/- per day and LD at the rate of Rs. 1.00 Lac per day is on a very higher side. Therefore, the same may be reduced to Rs. 50,000/- per day. Please clarify.	Tender condition prevails.
	44 (		Contractor for a further period of 30 days.		
49 46		GCC 3.38 (e)	If the tug is required to be dry docked as required by Class (LRS/IRS/any other classification Society) or for any other reason whatsoever, the Contractor will be permitted to dry dock the tug/s to maintain her Class with the prior approval of Deputy Conservator. However the Dry Docking Charges will be borne by the Contractor but no hire charges will be paid for that period and penalty will be levied as per above, if applicable.	It is requested that maintenance period available with the owner shall be allowed to utilize against the time taken for any repair maintenance, drydock etc. with levying any penalty/liquidated damages etc. Please confirm.	Agreed.
62		GCC 3.44	Bollard Pull Test Para 3.44 - In case there are reasons to belief about the tugs performance with regardsto bollard pull, Dy. Conservatorkeeps all the rights to instruct the Contractor to get the Bollard pull test done irrespective of any time interval. Cost towards Bollard pull test shall be borne by the contractor.  The contractor shall at his own cost carry out bollard pull tests as per Merchant Shipping Notice	Please appreciate that Bollard PullTest is not a simple test and therefore, the same to be done only when Tug isn't performing on a continuous basis. Any cost associated with the test shall be borne by the Owner if tug fails in Bollard Pull Test. However, the cost shall be borne by the Port if tug passes the bollard pull test.  Owner shall arrange for the bollard pull test as per the MS Notice No. 8 of 2013 dated 21.02.2013 and subsequent	Refer Sr. No.29

		MENT (K)	No. 08 of 2013 dated 21/02/2013 and subsequent amendments.	amendments.	
50			Ownership of the Tug	Please advise the documents needs to be submitted for confirming ownership of the Tug.  Please also clarify the documents needs to be submitted if the tug is not owned by the bidder.	Tender condition prevails.
51			Foreign Material – hampering the operation due to obstruction in propeller or anyother machinery.	Please note that if the operations and hampered due to obstructionin propeller by any foreign material then the downtime and cost to repair the same will on ports account. Please confirm.	Not Agreed.
52	5	NIOT	Security Deposit:  3% of contract value in the form Demand Draft / Bank Guarantee issued by a Nationalised Bank / Scheduled Bank except Co-operative Bank having its Branch at Vasco-da-Gama or Mormugao, Goa and validity for period of seven years with additional claim period of six months.	Bank Guarantee issuing bank, to be necessarily from Nationalized bank?	Refer Sr. No.7
53	22	OUTLINE SPECIFIC ATIONS	Steady / Sustained Bollard Pull of not less than 50 Ton @ 100% MCR. Latest certificate from IACS member / associate member classification society should be submitted. In case, if the certificate is more than 180 days old as on the date ON-HIRE of Tug, a fresh Bollard Pull test should be carried out before tug is put into service with MPT.	Bollard pull test certificate of Ex-name of the vessel issued during 2020 is still valid?	Tender condition prevails. However, latest name of vessel should appear on Bollard pull test certificate.

54		Dry docking period during hire period to be extended to	Not Agreed. Tender condition		d.
		minimum 21 days since availability of dry docking slots are			ndition
		very difficult nowadays.	preva	prevails.	
55		Request to extend bid submission date by one more week	Bid submission		
		from current submission date.	exter	nded	to
			01.02	2.202	2 at
			11.00	hrs.	

Note: Due date and time for submission of bids is extended to 01.02.2022 at 11.00 hrs.